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PERCEPTION OF ELITE AND UNIVERSAL SYSTEMS OF HIGHER EDUCATION: AN EXPLANATION OF THE EMPIRICAL THRESHOLDS

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Abstract
Systems of higher education are usually divided into elite, mass, and universal, depending on the proportion of young people who attend college. Human experts perceive a system as elite is less than 15% of young people of the 18–21 age group attend college, and as universal if more than 40% of young people of this age group attend college. The corresponding 15% and 40% thresholds are, however, purely empirical. In this paper, we provide an explanation for these empirical thresholds – an explanation based on the known psychological 7 ± 2 law.

Mathematics Subject Classification: 91E45, 97B40

Keywords: higher education, elite, universal, perception, 7 plus minus 2

1 Perception of Elite and Universal Systems of Higher Education: Empirical Thresholds

Types of higher education systems. Different countries’ systems of higher education are commonly divided into three categories, depending on the proportion of young people between 18 and 21 years of age who attend college:
When very few young people of this age group attend college, the system is perceived as *elite*.

When close to a half (or more) young people of this age group attend college, the system is perceived as *universal*.

In intermediate cases, the system is perceived as *mass*.

**Perception of elite and universal systems: empirical thresholds.** After analyzing human perceptions of what constitutes an elite system and what constitutes a universal system, researches came up with the following empirical thresholds (see, e.g., [1, 3]):

- countries with fewer than 15% of young people of the 18–21 age group attending college are perceived to have an elite system;
- countries with 15% to 40% of young people of the 18–21 age group attending college are perceived to have a mass system; and
- countries with more than 40% of young people of the 18–21 age group attending college are perceived to have a universal system.

**Problem: how to explain these empirical thresholds?** How can we explain these empirical thresholds? Why do these specific thresholds – of approximately 15% and of approximately 40% – reflect the human perception of elite and universal systems?

**What we do in this paper.** In this paper, we present a possible explanation for the empirically observed thresholds.

## 2 Explanation of the Empirical Thresholds

**What is elite: analysis of the problem.** Intuitively, an elite is something which is not reflected in the usual classification of population into groups.

For example, in the city of Houston, approximately half of the population is white, approximately a third is Hispanic, and approximately a quarter is African-American. From this demographic viewpoint, it is reasonable to classify people from Houston into these three categories. In Houston, there are also cultural elites, political elites, etc.; these elites are important, but they do not immediately come to mind in a natural classification of the city’s population.
From an idea to a numerical estimate. How can we transform the above idea into a numerical estimate? It is known that, in general, when asked to classify, people divide objects into $7 \pm 2$ categories; see, e.g., [5, 6] (see also [2, 4]; a possible explanation is given in [7]). This means that on average, people divide objects into 7 categories.

These categories are usually of the same size. Thus, when we divide people into categories, each category comprises approximately $1/7 \approx 14\%$ of the population group. This leads us to the following conclusion:

- When a group of people constitutes 14% of more of a population, it is perceived as one of the normal groups – and thus, not as a small elite.
- On the other hand, when a group of people constitutes less than 14% of the population, it is highly probable that this group will not appear in a natural classification – and thus, members of this groups are perceived as an elite.

Discussion. The above explanation comes up with a 14% threshold instead of the desired 15%. At first glance, it may seem like a discrepancy; however, in reality:

- first, the empirical values 15% and 40% are approximate;
- second, 7 is also an approximate number.

The prevalence of 7 means that the actual portion is closer to $1/7 \approx 14\%$ than to $1/6 \approx 17\%$ or to $1/8 \approx 13\%$. From this viewpoint, the empirical 15% value is definitely closer to 14% than to 17% or to 13%, so 14% is a good fit for 15%.

Conclusion: we have explained the elite threshold. The above idea explains why $\approx 15\%$ is an empirically observed threshold for elite systems of higher education.

What is universal: analysis of the problem. Intuitively, as we have mentioned, universal means close to 1/2 or larger. By definition, a non-elite group comprises one or more categories in a natural classification.

As we have mentioned, a natural classification consists, on average, of seven categories of approximately equal size. An exact half of the population means that the group comprises three to four categories. So, almost half or more means three of more categories. A group that comprises three or more categories – out of seven approximately equal groups – contains at least $3/7 \approx 43\%$ of the population. Thus, intuitively:

- When a group of people constitutes 43% of more of a population, it is perceived as universal.
• On the other hand, when a group of people constitutes less than 43% of the population, it is not perceived as universal.

**Discussion.** The above explanation come up with a 43% threshold instead of the desired 40%. Just like in the elite case, this is reasonable:

- the empirical values 15% and 40% are approximate, and
- 7 is an approximate number.

The prevalence of 7 means that the actual portion is closer to $3/7 \approx 43\%$ than to $3/6 \approx 50\%$ or $2/6 \approx 33\%$ (or to $4/8 \approx 50\%$). From this viewpoint, the empirical 40% value is definitely closer to 43% than to 50% or to 33%, so 43% is a good fit for 40%.

**Conclusion:** we have explained the universality threshold. The above idea explains why $\approx 40\%$ is an empirically observed threshold for universal systems of higher education.

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**References**


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